



SGS IN SOUTHERN AFRICA

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Investor Days

25th-26th October 2012

South Africa

WHEN YOU NEED TO BE SURE



- Established first in 1949 in South Africa
- 25 Offices, 10 Commercial laboratories and 7 on-site labs in South Africa
- 3 Offices and 2 commercial labs in Mozambique
- Minerals sample preparation facility and ENVI Laboratory in Namibia
- All labs' quality management system compliant with guidelines of ISO standard 17025
- Over 1700 employees
 - South Africa **1371**
 - Mozambique **340**
 - Namibia **18**





■ Nine business lines in South Africa

- Minerals
- Industrial
- Consumer Testing
- Agriculture
- Automotive
- System & Services Certification
- Environmental
- Oil, Gas & Chemicals
- Governments & Institutions Services

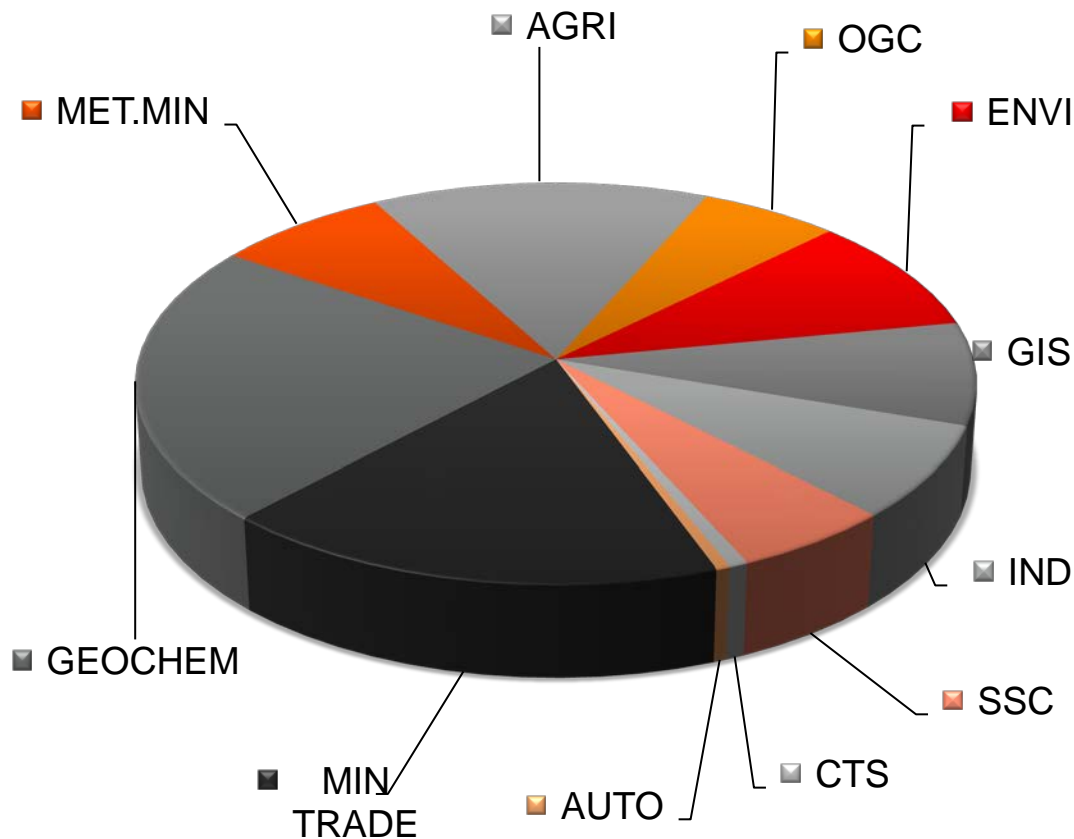
■ Four business lines in Mozambique

- Minerals
- Agriculture
- Environmental
- Oil, Gas & Chemicals

■ Two business lines in Namibia

- Minerals
- Environmental

■ Delegation from SGS South Africa for jobs in Swaziland, Botswana and Zimbabwe



- Largest Minerals Operation within SGS in Africa
- Balanced business portfolio with fast growing businesses, e.g. Industrial and Agricultural services
- Growing SGS footprint in Automotive and Food sectors in South Africa
- Bundling of Minerals and Envi services to rapidly expanding mining industry in Mozambique & Namibia

■ South Africa



- Largest economy in Africa continent .GDP growth 2.7 % in 2012 which is slowdown on 3.1% recorded in 2011. Projected to climb to 3.3% in 2013 and 3.9% in 2014 mainly driven by demand side rather than supply side .Inflation to remain below 6.5% before reaching 6.0%in 2013
- Government spending to grow > 4% YOY. Treasury proactively nurturing economic recovery .Government standing firm with US 100 bn Infrastructure plans
- Concerns on recent labour unrest in Mining sector .Not likely to spread.



■ Mozambique

- Economic growth driven by foreign investment pouring into the country's abundant natural resource sector.
- Expected GDP growth of approximately 7.5% in 2012 going up to 7.7% during 2013 – 2014 .Steady decline in Inflation from 17.4% in 2010 and expected to hover around 2%



■ Namibia

- Global economic headwinds have had mixed results for Namibian exports in2012, GDP growth expected to hold steady at 4.3 % in 2012 & 2013 before climbing to 4.8% in 2014
- Unemployment remains high around 40 % between 2012 -14



- Maintain dominant position in Minerals Industry in Southern Africa
- New revenue streams in Agricultural services
- Focus on Power, Infrastructure, Oil & Gas sectors for Industrial services
- Consumer testing expanding service portfolio
- Weighbridge management services by Automotive
- Capture opportunities in Environmental services emanating from strengthening regulatory environment
- Used-Oil lab testing and PTO services to terminals and refinery
- Training academy by System & Services Certification

KEY TO OUR SUCCESS

- Competent management team
- Excellence in operations
- Growth plans aligned to:
 - Growing economic activity in the respective countries.
 - Improved BEE ratings (including black ownership element)
- Constantly improving safety record
- Always aiming at customer's delight



.....**THE FUTURE IS SECURED**

SGS INVESTOR
DAYS 25 – 26 OCTOBER 2012
SOUTH AFRICA

2014
FOR THE
COMPLETE
PICTURE



WHEN YOU NEED TO BE SURE

